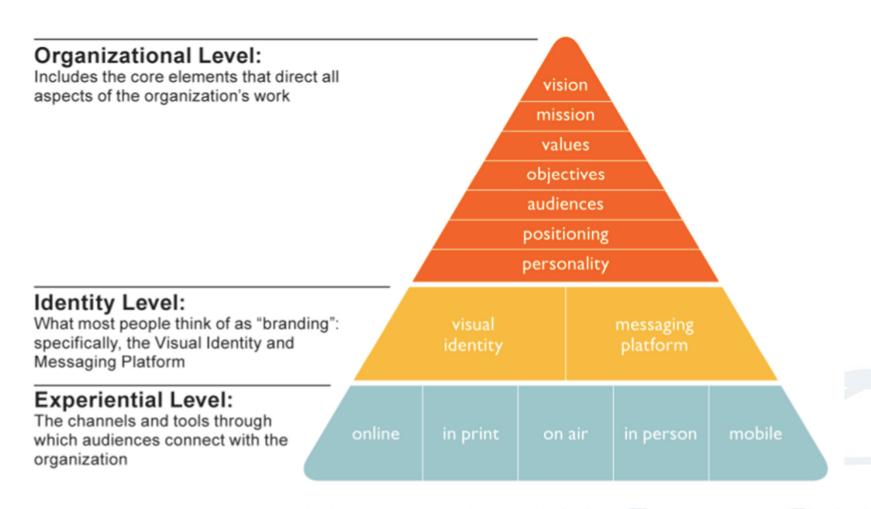


# Communications Strategy

Yee Won Chong, yeewonchong.org



# **Brandraising®**





# **Brandraising®**

## Organizational Level:

Includes the core elements that direct all aspects of the organization's work





## **Identity Level:**

What most people think of as "branding": specifically, the Visual Identity and Messaging Platform

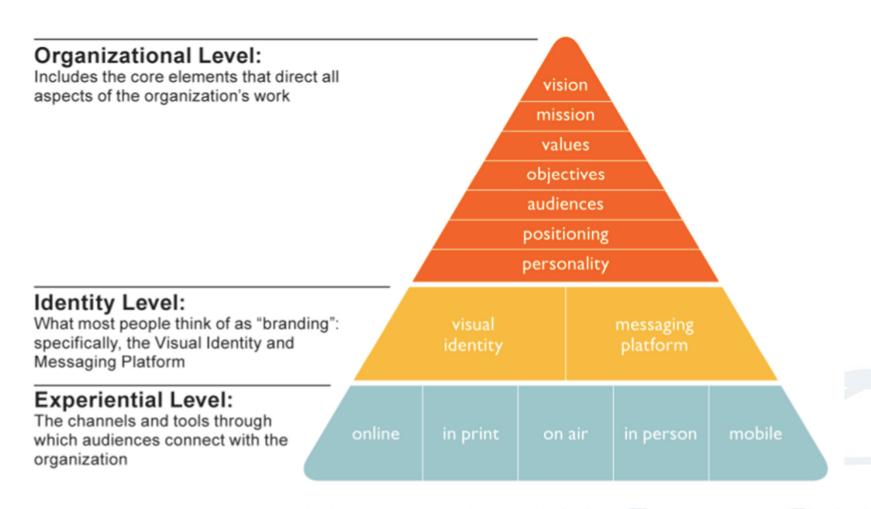


## **Experiential Level:**

The channels and tools through which audiences connect with the organization



# **Brandraising®**







Peter Drucker, Management Consultant





**Smart Chart** 

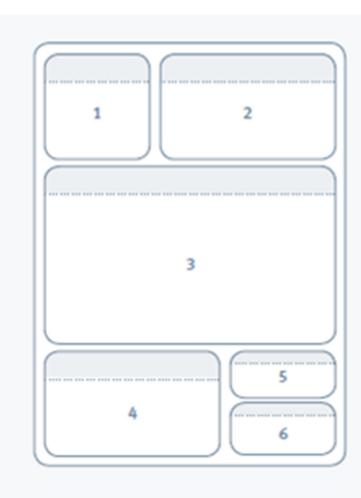
THE SPITFIRE STRATEGIES SMART CHART 3.0





## **Smart Chart**

- 1. Program Decisions
  - Goal
  - Objective
- 2. Context
  - Int & Ext Scans
  - Position
- 3. Strategic Choices
  - Audience
  - Readiness
  - **Core Concerns**
  - Theme
  - Message
  - Messenger



- 4. Communication Activities
  - **Tactics**
  - Timeline
  - **Assignments**
  - Budget
- 5. Measurement of Success
- 6. Final Reality Check



## What are the communication channels?

#### **Experiential Level:**

The channels and tools through which audiences connect with the organization



# Communication channel:

Earned Media



KUOW.ORG

# **Poverty In Washington**

Share This

The number of Americans living below the poverty line is the highest it's been since the early 1990s, according to the latest census data. How are people in the Puget Sound region faring? Which communities are hardest hit? Do the census numbers provide an accurate portrayal of the situation? Today, we look at the poverty in our own neighborhoods.

#### GUEST(S)

Jeff Wendland is the director of employment training and citizenship services for Asian Counseling and Referral Service.

Marcy Bowers, director of Solid Ground's Statewide Poverty Action Network.



By Brad Iverson-Long March 23rd, 2011

A grouping of tents under the West Seattle Bridge, Photo by Shawn McClung.

#### LISTEN TO WEEKDAY

REALAUDIO



MP3 HI / LO



# Communication channel:

Paid Media





**Communication Channel:** 





# **Communication Channel:**

Social Media











